



Juan Garrido  
BANK OF AMERICA  
Managing Director; Head of Global Banking Merchant Product  
Global Payment Solutions – New York

Juan Garrido joined Bank of America in 2019 and leads the Global Banking Product team for Merchant Services while providing support to 10K+ global clients spanning Business Banking, Commercial and Large Corporate Banking. Juan is charged with orchestrating the overall product strategy and value proposition for large clients with complex banking and payment processing needs throughout various areas of the bank. As a merchant advocate, Juan and his team are constantly spending time with clients to understand their business challenges to build a long-term strategy and product roadmap tailored to the unique needs of the client population.

Prior to his current position, Juan spent 18 years at JP Morgan Chase and Co. in multiple leadership roles within Chase Merchant Services and Chase Card Services. During his tenure there, he played an integral role in leading the enablement and strategy of the bank's proprietary payment network, ChaseNet. In addition, Juan also spent time leading initiatives to elevate the customer experience within the JPMC Payment Network Office. He worked diligently to advocate for the needs of merchants through building strong partnerships with the networks and leveraging an innovative approach to secure numerous product offerings. Juan also held operations, finance, and marketing leadership positions in credit card issuing and merchant acquiring.

Juan graduated from Temple University with a degree in Economics and Business Management. He is a native of Venezuela and currently resides in New York City.